

AFSL General Membership Meeting

September 29, 2022

American Pyrotechnics Association Convention and Annual Meeting
Kansas City, MO



Agenda

- Board of Director's Report Mike Ingram, AFSL Board President
- Election of Directors Jay Howell, Executive Director
- Financial Report Jason Trout, Treasurer
- Award Presentations Mike Ingram, AFSL Board President
- Consumer Fireworks Testing Program Jay Howell, Executive Director
- Current Failure Trends in Consumer Fireworks Chuck Rogers, BV Americas Director
- 15-minute BREAK
- Regulator Engagement and Training Activity Jerry Wingard, Director of Standards and Compliance
- Domestic Injury Surveillance and Standards Activity Jerry Wingard, Director of Standards and Compliance
- Emerging Producer Market Overview Brazil Jay Howell, Executive Director
- Election Results Jay Howell, Executive Director
- Closing Remarks Mike Ingram, AFSL Board President



Board of Directors' Report

Mike Ingram – President, AFSL Board of Directors



Election of Directors

Jay Howell – Executive Director

2022 Candidates for AFSL Board of Directors

- Consumer Fireworks Importer, Distributor, Retailer Category
 - Mike Collar Winco Fireworks International
 - John Walker Spirit of '76
- Consumer Fireworks Shipper Category
 - Thomas Chan United Pyrotechnics USA Inc.
- Display Fireworks Category
 - Phil Grucci Fireworks by Grucci



Financial Report

Jason Trout - Treasurer



Distinguished Service Awards

Mike Ingram – President, AFSL Board of Directors

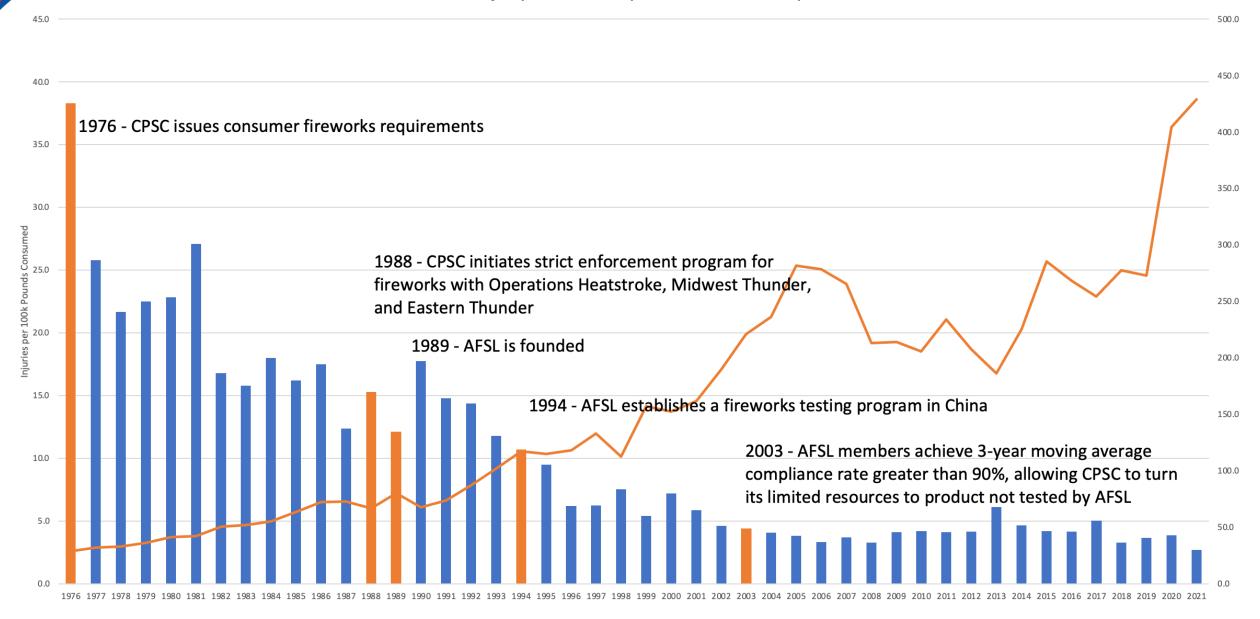


Consumer Fireworks Testing Program and China Report

Jay Howell – Executive Director

William Zhou – China Operations Manager

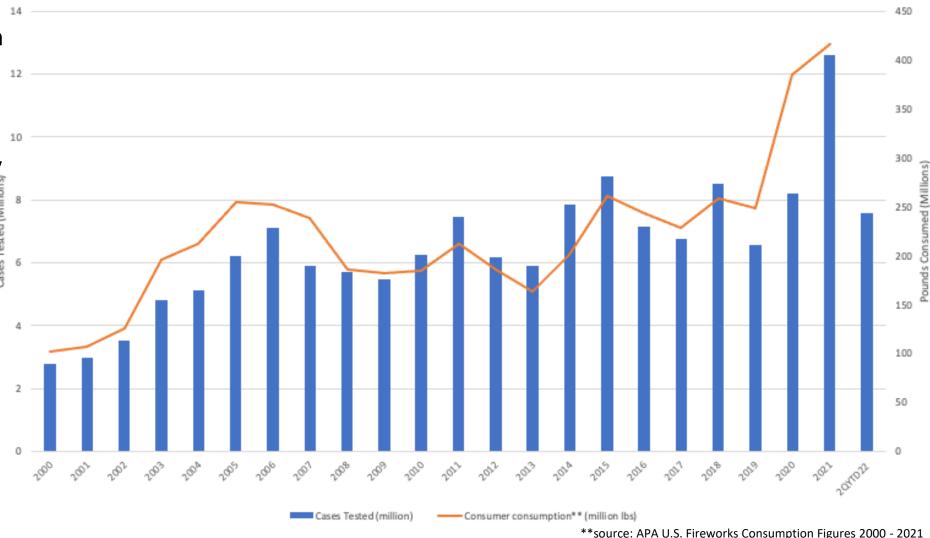
Fireworks-Related Injury Rates Drop as U.S. Consumption Grows



Key Observations

- Record-setting 2021 with 12.6 million cases tested by AFSL
- Year over year testing activity is up 5%, January through July, sitting at 7.6M with 5 months remaining in the year.
- AFSL staff anticipating a drop in volume through the end of 2023.

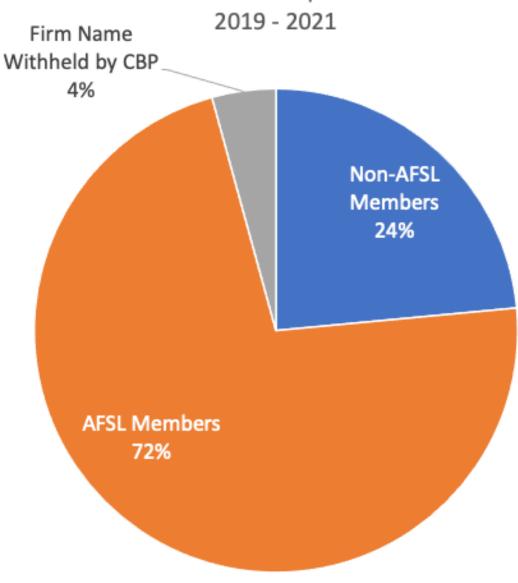
U.S. Consumer Fireworks Consumption and AFSL Testing Demand





Consumer Fireworks Market Overview

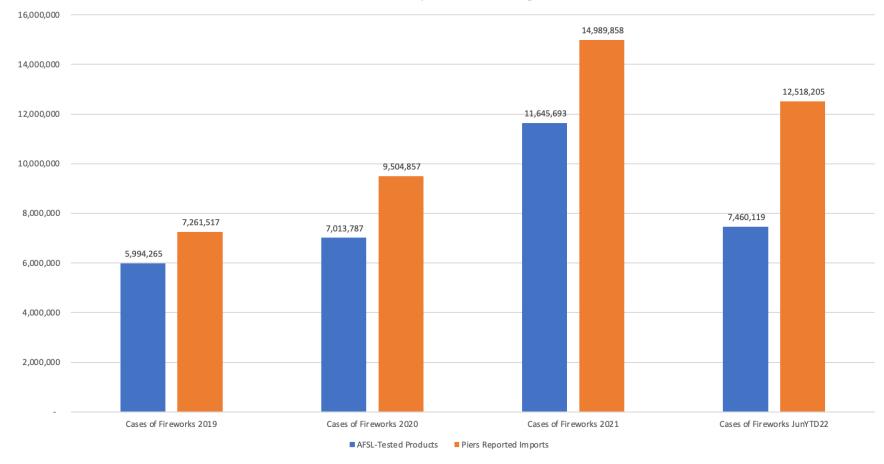




Roughly 15 million cases of consumer fireworks were imported into the US in 2021

- June YTD 2022 AFSLtested cases are running about 60% of Piers reported total volume of fireworks imported into the US.
 - In 2021, the percentage was about 78%.
 - The gap between AFSL volume and total imports has averaged about 2.4 million cases over the last three years.

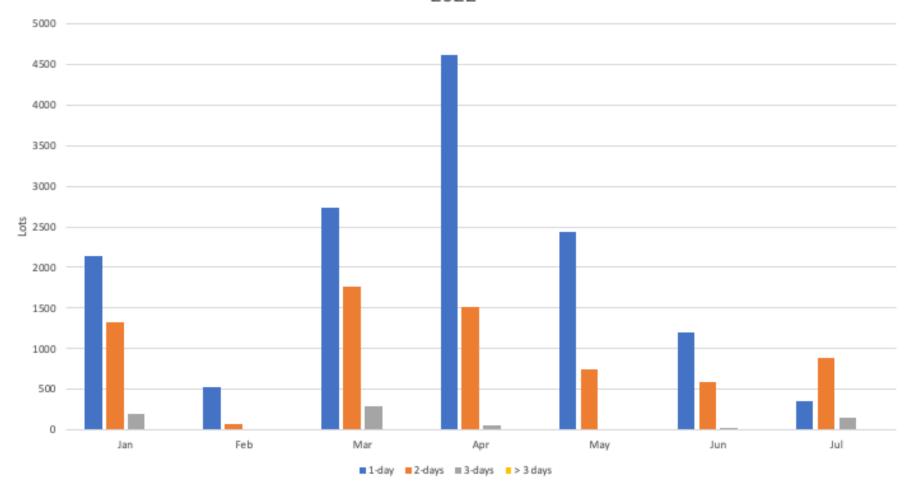
Market Participation in AFSL Program



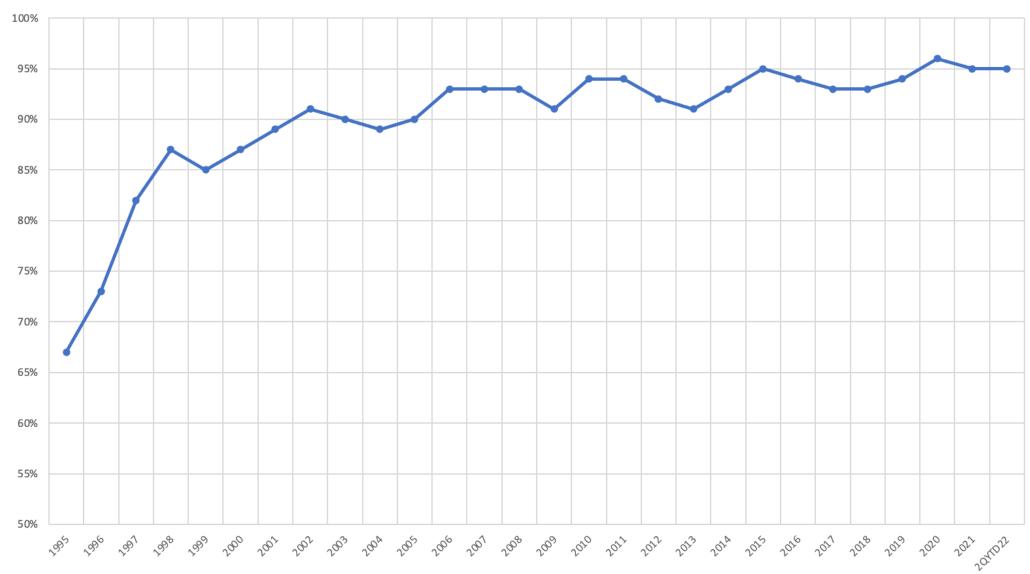
Key Observations

- Despite record testing volumes in 2021, we tested 97% within 2 days of the request and 99% within 3 days.
- While 2022 testing demand is currently running as high as 2021 levels, we are testing 97% within 2 days of the request and 100% within 3 days.
- Effective use of our resources allows us to meet service commitments to our members.

AFSL Testing Leadtimes 2022



AFSL Compliance Rate

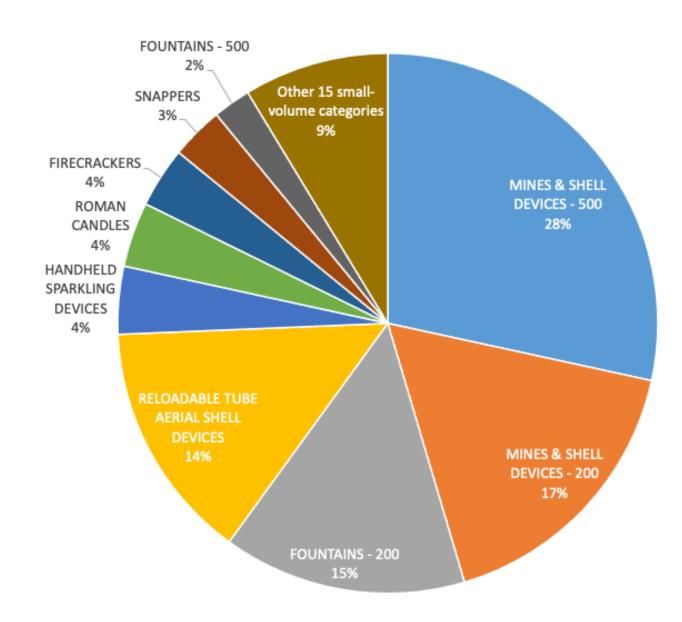




Product Mix - China QIP 2QYTD2022

What Are We Testing?

- Almost half of the testing volume has been Mine & Shell Devices (45%)
- 200-gram Fountains (15%)
 and Reloadable Tube Aerial
 Shell Devices (14%) round
 out the roughly top 75% of
 the cases tested this year.





China Report

William Zhou – China Operations Manager



Audit Summary January – July 2022

- Conducted 79 factory audits, covering 335 lots
 - 37 deviations assigned to BV



Summary of Audit Findings BV

- Falsified data or skipped test procedure
- Failed to detect a significant violation
- Weak safety measures used when dissecting and testing products
- Inadequate supervision of Lot I.D. stamping or sticker application



Annual Certification Training

2022 Annual Certification Training and Testing August 24 - 27, 2022

We now have 11 senior certified technicians and 11 certified technicians



China Industry Update

- The industry has resumed production after the summer break.
 - Many are experiencing a significant drop in demand, so are moving slowly to ramp back up after the break.
- There will be another break in October, due to the 20th Communist Party Conference in Beijing.
 - The break will last roughly 15-20 days.
- Local factories and shippers have been inquiring about the Brazilian fireworks industry after hearing about review given at NFA expo.



Current Failure Trends in Consumer Fireworks

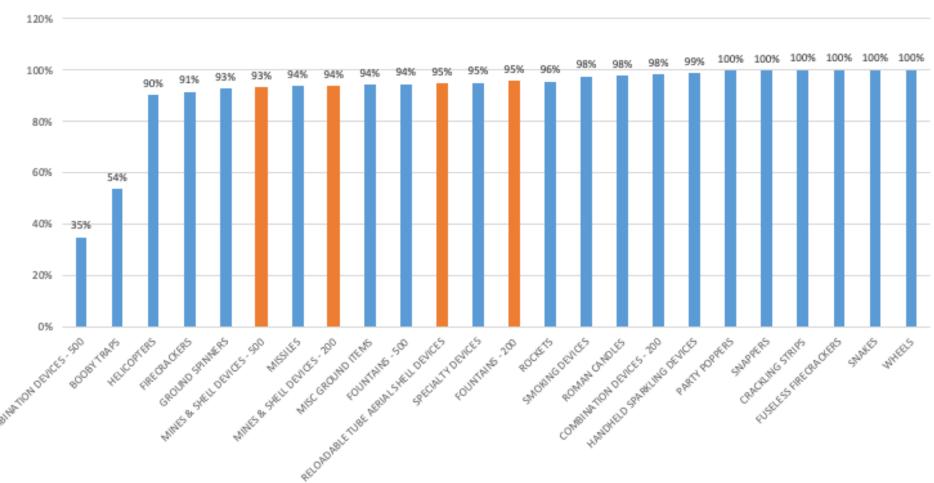
Chuck Rogers – BV Americas Director, Technical Consulting & Supply Chain Solutions

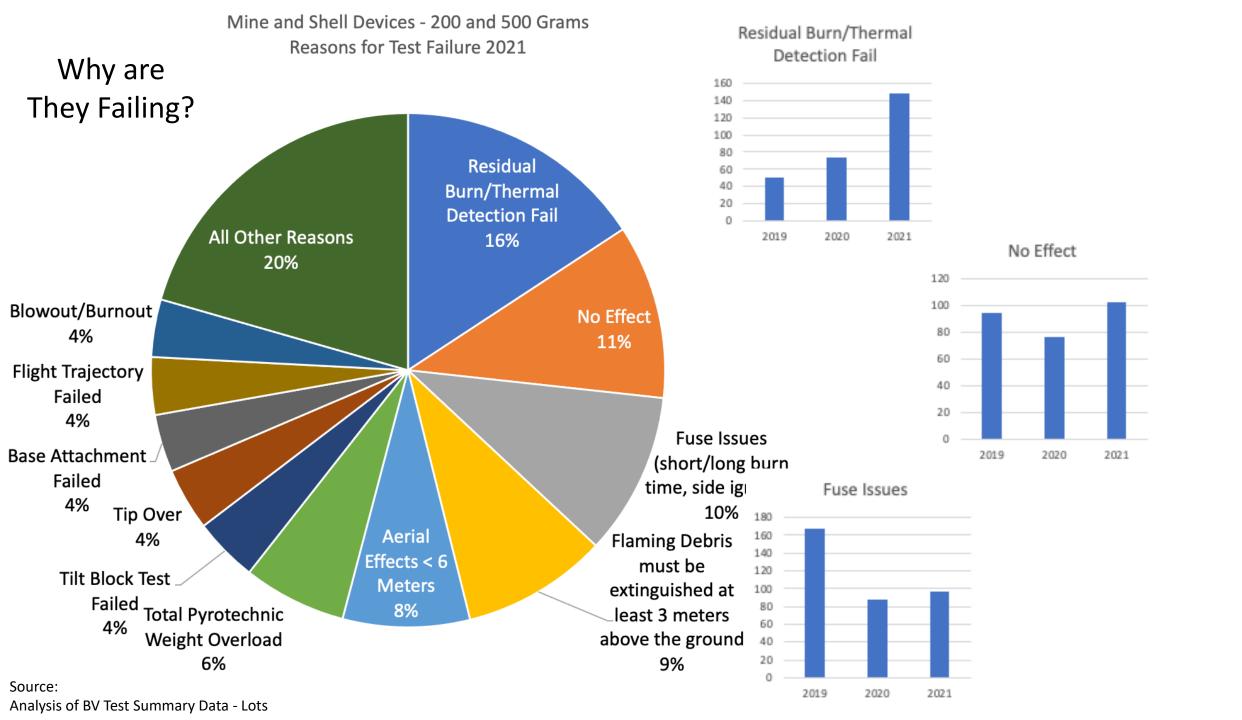


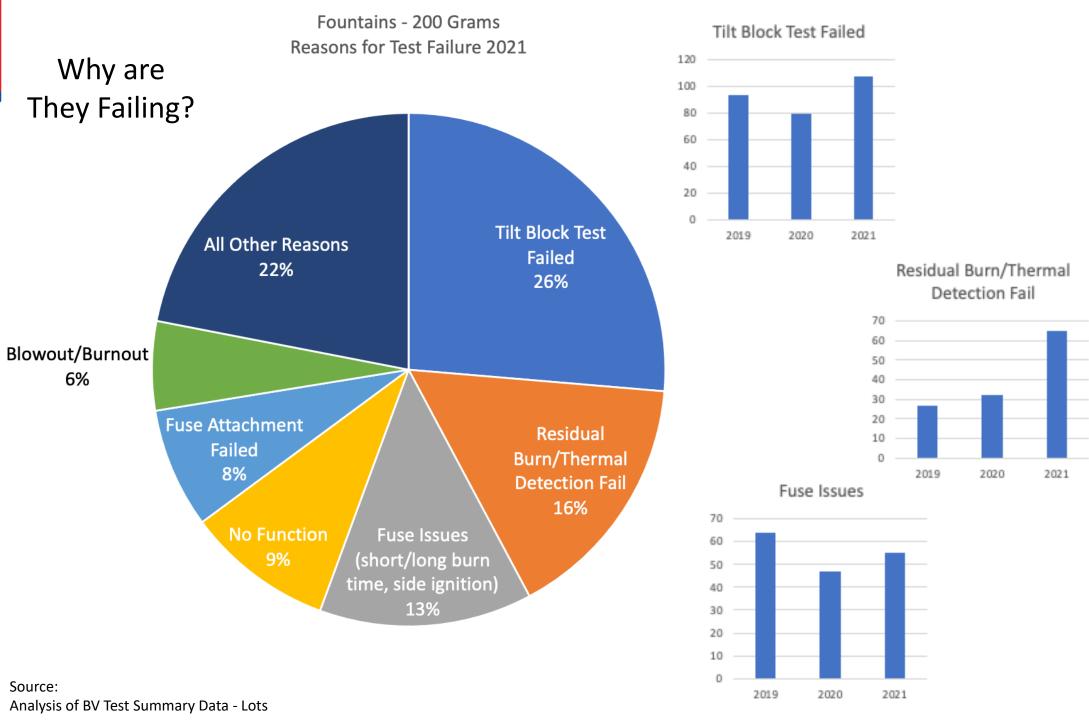
What are the Test Results by Product Category?

- 200 and 500 gram mine and shell, 200gram fountains, and reloadable shells have dominated the 2022 testing schedule thus far.
- Test fail rate for these devices were 6%, 7%, 5%, and 5% respectively.

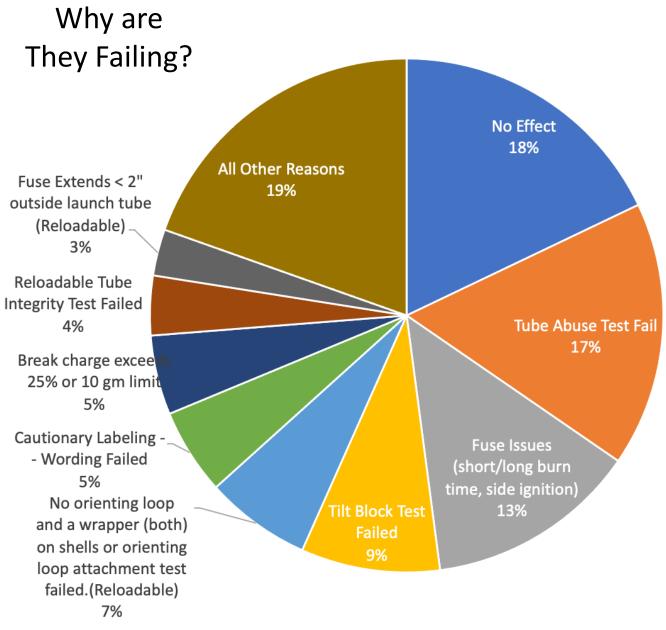
Percentage of Conforming Cases by Category 2QYTD2022

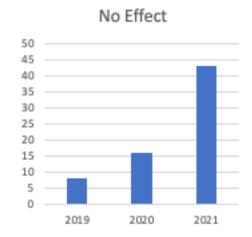


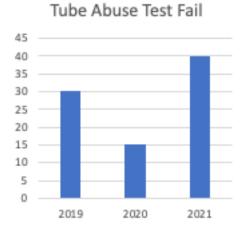


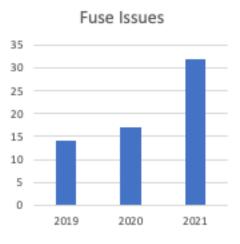


Reloadable Shells Reasons for Test Failure 2021







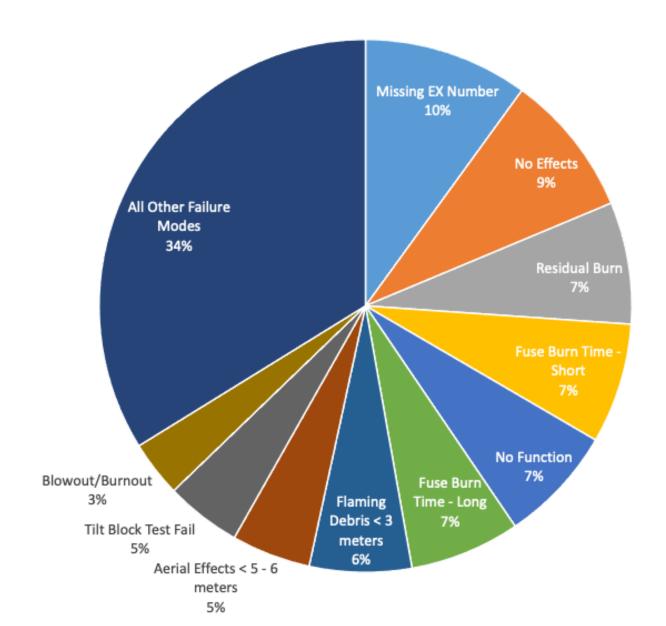


Source: Analysis of BV Test Summary Data - Lots



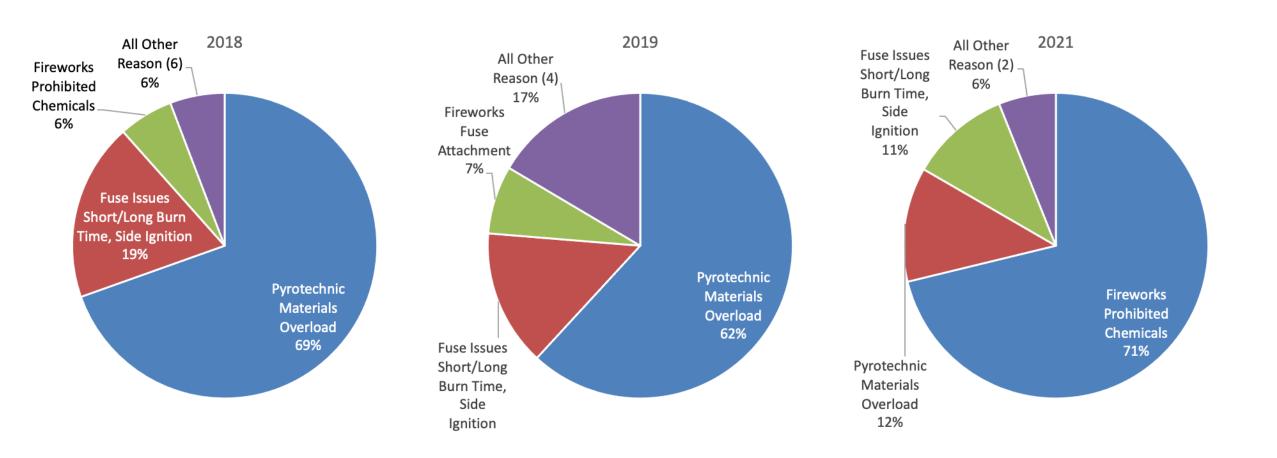
Why are They Failing?

 A review of the top failure modes thus far in 2022 indicate fuse issues (long and short burn times) is responsible for about 14% of the total test fails.





CPSC Import Surveillance and Office of Compliance Findings Fireworks-Related Notices of Violations





BREAK

THE MEETING WILL RESUME IN 15 MINUTES.

Jieli is collecting ballots



AFSL Regulator Engagement and Training Activity



Regulator Engagement and Training

- Worked with APT-Research, Dr. Matthew Green, and Billy Magalassi with Oklahoma State University and PHMSA with research comparing pressures produced by fireworks.
- Worked with Jim Narva with NASFM, and now working with the new NASFM Director Butch Browning on adopting a uniform code for fireworks sales, storage, and safety
- Attended National Associations of State Fire Marshals Annual Symposium.
- Worked with the Virginia Fire Marshal's Office. Providing technical assistance with their annual fireworks testing and approvals.
- Working with several State Fire Marshal's Office, Local and State Officials,
 ATF, DOD EOD, and the FBI. Presenting technical training sessions.



Overpressure Research







National Association of State Fire Marshals



National Association of State Fire Marshals







Virginia Annual Fireworks Testing





AFSL Technical Training - General Topics

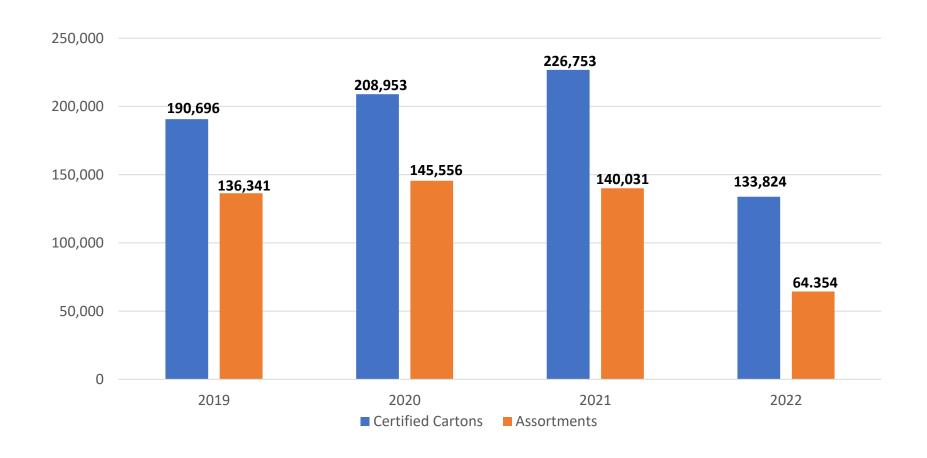
Federal Regulations
AFSL Standards and Testing Requirements
Consumer Fireworks Dissection and Analysis





Cartons and Assortments Certified through AFSL's Domestic Testing Program

2019 – Jun 2022





AFSL Testing





AFSL LABORATORY TEST REPORT

CO NC AB CA NF

	M	IN.	E & SHELI	LS DEVICES LOT ID #						
C.D.	HIPPER.			OHANTITY						
				QUANTITYcas PACKING						
1/10	ATE OF TESTINGODEL/ITEM #			LOT SIZE						
	ODUCT NAME									
PR.	ODUCI NAME			SAMPLE SIZE						
TD- 4	ATE OF MANUFACTURING			FACTORY ID #						
DE	ATE OF MANUFACTURING			EX/FC # ON CTN						
DVL	ANUFACTURER ADDRESS			LABEL#'sto						
_				to						
			TEST D	ETAILS						
A.	PYROTECHNIC LEAKAGE:	_	-	G. BURNOUT/BLOWOUT: blowout and burnout of tested. P F						
_		P	F	H. NO HARD DISCS INSIDE SHELL: P F						
В.	FUSE ATTACHMENT:	р	77							
	of failed. BASE/SPIKE STABILITY:	Ρ	F	I. TUBES FIRE SEQUENTIALLY: P F						
Ċ.	Height:cm; Base:cm; Ratio:: 1.	ъ	F	J. EJECT IN A NEAR-VERTICAL PATH P F						
2.	Securely attached: of failed	Ď	F	K. FUNCTION OF EFFECTS:						
3	Securely attached: of failed. 18° / 61° Tilt test: of failed.	D	F	1. AEFM: of failed. P F 2. NOEF: of failed. P F						
	PYROTECHNIC WEIGHT:	-		NOEF: of failed. P F Flaming debris ≥ 3 m: of failed. P F						
В.	Total prints (n):									
1	Total weight (g):,,,, Multiple tube devices:	-		 Time between effects ≤ 10sec: 						
1.		p	F	of failed. P F						
	 500 gm limit per device. 	P	F	Must not tip over on ground or 2" foam: of failed. P F						
		p								
	- Base made of wood / plastic material.		F	L. PERFORMANCE/FUNCTIONING REQUIREMENT:						
2.	Single Tube Shells and Comet:	-	-	 Flight trajectory ≤22.5° from vertical: 						
-	 a. 60 gm total chemical composition. 	P	F	of failed. P F						
	 b. 20 gm propellant limit per tube. 	P	F	 Radius of effects <4m: of failed. P F 						
3.	Multiple Tube Shell or Comet Devices:			M. ITEM CONSTRUCTION:						
	52 gm total chemical composition per tube.	P	F	lNot continue to burn or re-ignite after function. P F						
		P	F	 Thermal detector after 0.5 hour(250° F/121° C) P 						
4.	Single and Multiple Tube Mine Devices			N. CAUTIONARY LABELING:						
	 40 gm pyrotechnic limit per tube. 	P	F	1. Wording. P F 2. Type Size. P F						
5.	Break charge(g): Break charge(%): a. For tube >1", must not exceed 25%/10gm.									
	Break charge(%):,,,,			3. Placement. P F						
	 For tube >1", must not exceed 25%/10gm. 	P	F	O. PRODUCT IDENTIFICATION						
	 For tube ≤1", must not exceed 50%/10gm. 	P	F	Common or usual name. P F						
	c. Complying break charge	P	F	P. SHIPPING CARTON LABELING: 1. Orange 1.4. G Label. P F						
Ó.	Break charge steel ball test result (m):	P	F	Orange 1.4, G Label. Fireworks "UN0336" Label. P F						
_		_		Fireworks UN0330 Label. "UN" Box Certification Mark. P F						
7.	Average report weights in mine / shell:mg	Р	F	REMARKS:						
	 	_	-							
	 	\rightarrow	$\overline{}$							
	+ + + + + + + + + + + + + + + + + + + +	-	-							
	 	_	-							
_										
	FUSE:		F							
1.	Side ignition: of failed.	P	F							
<u>4</u> .	Safety fuse required. Fuse location.	P	F	TECHNICIAN DATE						
		P	r							
r.	FUSE BURN TIME/0.1 sec:	_								
	 	\rightarrow	\longrightarrow	OPPRINTED TROUBLEST DATE						
		_	\longrightarrow	CERTIFIED TECHNICIAN DATE						
		\rightarrow	\longrightarrow							
		\rightarrow	\longrightarrow							
		\perp		REVIEWED BY DATE						
_	devices exhibited Short Fuse BT.	P	F							
_	devices exhibited Long Fuse BT.	P	F							
	devices did not function	D	F							

APSL 2016/1110TR. 10000-1/2016



Domestic Injury Surveillance and AFSL Standards Activity

- Jerry Wingard Director of Standards and Compliance
 - 2022 Fireworks-Related Incidents Investigations



AFSL 2022 Fireworks Investigations

- In 2022, AFSL investigated 16 fatalities and 40 injuries and fires reportedly related to fireworks
 - Traveled to several locations and have several still pending waiting on decisions to prosecute
 - Several agencies have provided limited information such as redacted reports
- Following is a summary of the sixteen fatalities and forty injuries and fires that were investigated



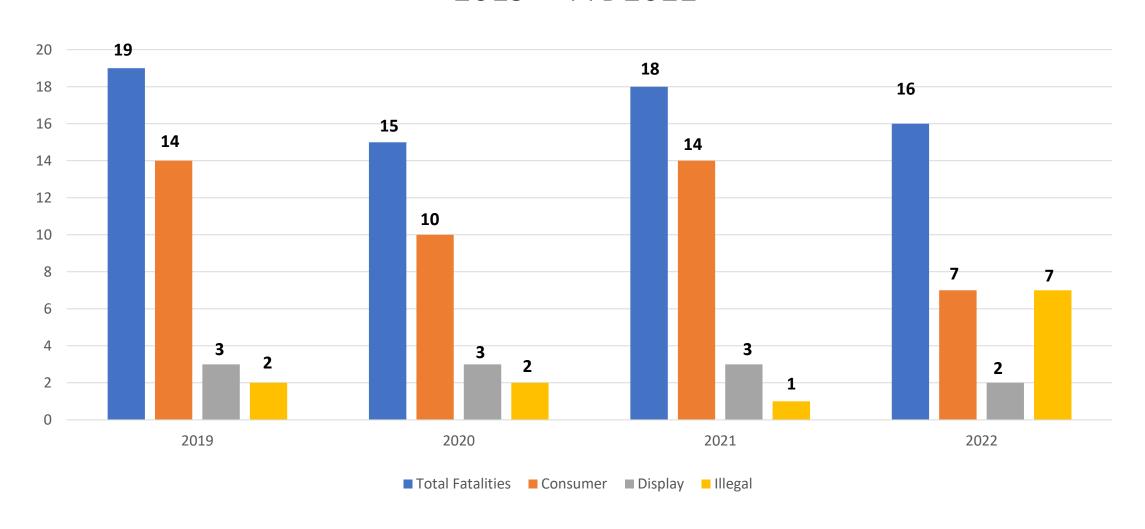
2022 Fireworks Related Fatalities

- 16 reported fatalities
 - 7 Consumer fireworks
 - 5 Homemade and illegal fireworks
 - 2 Involved display shells
 - 2 -- Unknown
- Reported Cause of Death
 - Blunt force trauma to head, hands, chest, abdomen, heart, lungs

- Consumer Fireworks-Related Fatalities
 - All seven consumer fireworks fatalities are reloadable tube aerial shells.
 - Two reloadable tube aerial canister shells.
 - One reloadable tube aerial ball shell.
 - Four are unknown
- One of the devices had been tested by AFSL several years ago but the member had not tested any items in several years
 - Taken off member list
- Two had been tested by AFSL Program
- Others are currently unknown

Fireworks Fatalities

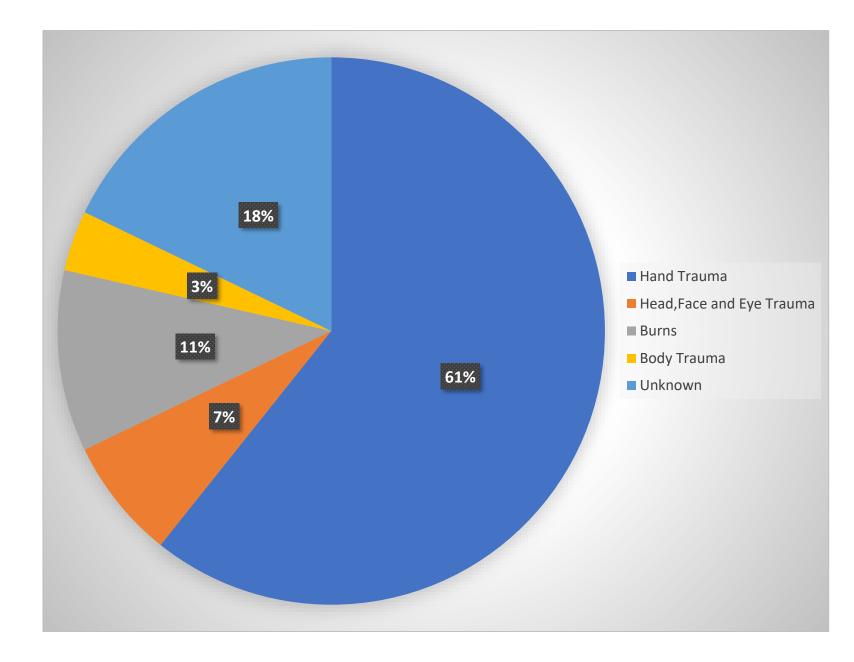
2019 - YTD2022





28 Fireworks-Related Injuries Investigated

- 17 Severe trauma to hands;
 loss of hands and/or fingers
- 2 Trauma to head, face, and eyes
- 3 Fires and burns.
- 1 Trauma to abdomen and legs
- 5 unknown or unidentified



NEISS number of reported incidents from NEISS network hospitals

Count of CPSC_Case_Number	Column Labels						Grand
	2016	2017	2018	2019	2020	2021	Total
Row Labels							
82 - Hand	50	70	52	59	108	62	401
47 - Burns, Not Specified					1		1
49 - Burns, Chemical			2	1			3
51 - Burns, Thermal	36	56	36	43	60	36	267
53 - Contusions, Abrasions	1	1		1	4		7
56 - Foreign Body		1			1		2
57 - Fracture	3		6	2	11	4	26
59 - Laceration	3	4	4	3	12	7	33
64 - Strain, Sprain					1		1
71 - Other/Not Stated	3	7	2	5	8	11	36
72 - Avulsion				1	4	2	7
50 - Amputation	4	1	2	3	6	2	18
92 - Finger	40	49	40	43	47	34	253
48 - Burns, Scald					1		1
51 - Burns, Thermal	26	23	14	14	17	17	111
57 - Fracture	5	2	5	4	8	5	29
59 - Laceration	2	3	4	3	5	2	19
64 - Strain, Sprain				1			1
71 - Other/Not Stated	1	1	2	3	1	2	10
72 - Avulsion		2		1			3
50 - Amputation	6	18	15	17	15	8	79
Grand Total	90	119	92	102	155	96	654

	2016		2017	2018	2019	2020	2021	Grand Total
	2010		2017	2018	2019	2020	2021	TOTAL
Row Labels								
0 - Internal					1			1
30 - Shoulder		3	4	1	3	6	6	23
31 - Upper Trunk		22	16	9	6	14	12	79
33 - Lower Arm		7	6	1	4	23	10	51
34 - Wrist		2	1	2	5	11	5	26
35 - Knee		3	2		3	6	3	17
36 - Lower Leg		12	15	14	16	19	14	90
37 - Ankle		3	5	4	2	5	6	25
38 - Pubic Region			3	1	2	1	1	8
75 - Head		10	13	6	12	15	17	73
76 - Face		30	37	23	24	46	47	207
77 - Eyeball		34	44	38	37	72	58	283
79 - Lower Trunk		8	6	5	11	13	7	50
80 - Upper Arm		2	7	4	3	7	4	27
81 - Upper Leg		8	9	6	11	10	10	54
82 - Hand		50	70	52	59	108	62	401
83 - Foot		8	10	10	7	6	11	52
84 - 25-50% of Body			1					1
85 - All Parts Body		7	9	4	1	8	12	41
87 - Not Stated/Unk				1	1		2	4
88 - Mouth		3	3	3	1	5	5	20
89 - Neck		4	1	2	3	4	4	18
92 - Finger		40	49	40	43	47	34	253
93 - Toe		1	5	4		2	1	13
94 - Ear		11	13	4	6	12	7	53
32 - Elbow							1	1
Grand Total		268	329	234	261	440	339	1871



Hand Injuries

The Hand Injury Task Group is still investigating the possible cause of fireworks-related hand injuries and developing possible approaches to mitigate the risk of these types of injuries

- The Task Group has begun generating some ideas and moving forward to help mitigate the risk and reviewed these proposals with the Standards Committee
- These ideas were presented at the last Standards Committee meeting and will be revisited at the upcoming meeting



Observation

- AFSL has historically adopted new tests, such as the upside-down test, to help mitigate the risk of fireworks-related injuries
 - There may be a need to conduct an evaluation of recoil forces and their potential impact on tube and base integrity when the base is not placed on a hard flat-level surface. Plan on this being discussed at the next Standards Committee meeting
- Residual burn continues to be an issue
 - We continue to see an increase in residual burn failures at state-level testing and other testing and observation by AFSL Staff
 - We intend to review our residual burn / thermal fail requirements and testing procedures to better identify products subject to these types of failures
 - We are also testing the moisture content of items in China and then retesting when they arrive in the US









AFSL Standards Development

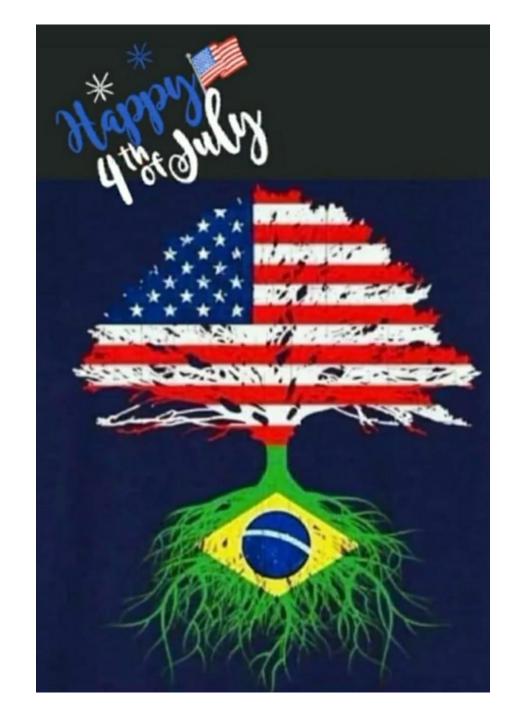
Upcoming Standards Committee Meeting

- Continue to address the increase in reported residual burn incidents
 - Test items for residual in Fountains, Mine and Shells, and Novelties.
- Review and discuss current packing standard for snappers
- AFSL Standards Revise the format to make it easier to use
- Continue the review of fireworks-related hand injuries and explore ways to help mitigate the risk of these types of injuries



Emerging Producer Market Review

Brazil



Brazil Fireworks Industry Evaluation - Santo Antonio do Monte, Minas Gravis, Brazil

Toured laboratory and eight factories Attended four device demonstrations

Observations











SENAI Laboratory

Pyrotechnic Materials Experts Accredited by INMETRO





Election Results

Jay Howell – Executive Director



Closing Remarks

Mike Ingram – President, AFSL Board of Directors

Jieli Tan
Director of Finance and Operations
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Jerry Wingard
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Jay Howell Executive Director jay.howell@afsl.org

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